



Business and Economic Development Team

The primary goal of the Virginia Employment Commission Business and Economic Development Team is to educate employers about the powerful recruiting resources of the Virginia Workforce Connection. Our focus is helping employers find the qualified employees they need without spending a lot of money or time. The team also provides labor market information for decision makers.

The team communicates directly with employers or indirectly through business groups, committees and partner organizations. Assistance is provided to new employers being recruited or existing employers who may be receiving assistance through other state, local or regional agencies or entities such as economic development authorities.

In recent years the Virginia Employment Commission has implemented many online options designed to enhance services and provide convenient solutions for Virginia's employers and workforce. The Virginia Workforce Connection provides state of the art recruiting features to empower businesses to find the qualified workers they need. Many employers prefer to post their own openings and control their own search for new employees while some may desire related services provided by VEC staff or other Virginia Workforce Network partners. Either way, the Business and Economic Development Team is available to help guide employers through the computer systems and other resources to access the services they need.

The VEC Business and Economic Development Team is also a resource for information about Trade Act on the job training, tax incentives and other VEC services. They are available to assist local with employer-focused events such as Virginia Workforce Connection presentations and job fairs. The business team also is available to assist local Virginia Employment Commission management in maintaining and establishing active Employer Advisory Committees.

Team members are out-stationed VEC Central Office staff so they are available to provide services in any area of the state and serve as a compliment to other local resources. Team members are primarily responsible for working with employers within an assigned area consisting of cities and counties in one or more VEC regions, but they may also provide services in other areas when required to support statewide goals or to maintain established relationships or projects.

The Virginia Employment Commission Business and Economic Development Team strives to increase the effectiveness of the Virginia Workforce Network by increasing the number of employers registered to use the Virginia Workforce Connection online system and by increasing the number of job openings available to unemployed and underemployed workers in Virginia.

You can contact the VEC Business and Economic Development Team through the team e-mail address:

BusinessResources@vec.virginia.gov



www.vec.virginia.gov

Virginia Employment Commission - Business and Economic Development Team

Regional Business and Economic Development Specialists			
Team E-mail Address: BusinessResources@vec.virginia.gov			
Name and Contact Information	Cities, Towns and Counties	LWIA	VEC Region
Margaret Johnston Radford VEC Workforce Center 206 3rd Avenue Radford, Virginia 24141-4706 540 831-4023 – Office 540 239-7324 - Mobile Margaret.Johnston@vec.virginia.gov	Cedar Bluff – Buchanan, Russell, Tazewell	1	South-Western
	Norton – Dickenson, Lee, Wise, Scott	1	South-Western
	Bristol – Washington	2	South-Western
	Galax – Carroll, Grayson	2	South-Western
	Marion – Smyth	2	South-Western
	Radford – Floyd, Giles, Montgomery, Pulaski	2	South-Western
Wytheville – Bland, Wythe	2	South-Western	
Debra Squire 1351 Hershberger Road, Suite 205 Roanoke, Virginia 24012-2235 540 986-5659 - Mobile Debra.Squire@vec.virginia.gov	Roanoke, Salem – Botetourt, Craig, Franklin, Roanoke Co.	3	South-Western
	Covington – Allegheny	3	South-Western
	Buena Vista, Lexington – Bath, Rockbridge	4	Northern
	Martinsville – Henry, Patrick	17	South-Western
Laura Coburn Harrisonburg Workforce Center 1909A East Market Street - P. O. Box 351 Harrisonburg 22803-0351 540 290 5102 - Mobile Laura.Coburn@vec.virginia.gov	Fishersville, Staunton, Waynesboro – Augusta, Highland	4	Northern
	Harrisonburg – Page, Rockingham	4	Northern
	Winchester – Clarke, Frederick, Shenandoah, Warren	4	Northern
	Charlottesville – Albemarle, Fluvanna, Greene, Louisa, Nelson	6	Northern
	Culpeper – Fauquier, Madison, Orange, Rappahannock	6	Northern
Vacant Lynchburg	Lynchburg, Bedford – Amherst, Appomattox, Bedford Co., Campbell	7	South-Western
	Danville – Pittsylvania	17	South-Western
	South Boston – Halifax	8	South-Eastern
	South Hill - Mecklenburg	8	South-Eastern
Talmadge Harris Metro Richmond North VEC 8093 Elm Drive - PO Box 997 Mechanicsville, Virginia 23111-0997 804-559-3412 - Office 804 241-6744 - Mobile Talmadge.Harris@vec.virginia.gov	Emporia – Greensville	15	South-Eastern
	Colonial Heights, Hopewell, Petersburg – Dinwiddie, Prince George, Surry, Sussex	15	South-Eastern
	Farmville – Amelia, Brunswick, Buckingham, Charlotte, Cumberland, Lunenburg, Nottoway, Prince Edward	8	South-Eastern
Vacant Richmond	Richmond, - Charles City, Chesterfield, Goochland, Hanover, Henrico, New Kent, Powhatan	9	South-Eastern

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Regional Business and Economic Development Specialists, Continued			
Name and Contact Information	Cities, Towns and Counties	LWIA	VEC Region
Jessica H. Powers Alexandria VEC Workforce Center 5520 Cherokee Avenue Alexandria VA 22312-2319 703 813-1356 - Office 571 481-7320 - Mobile	Fairfax, Falls Church, Manassas, Manassas Park – Fairfax Co., Loudoun, Prince William	11	Northern
Joseph Matope Alexandria VEC Workforce Center 5520 Cherokee Avenue Alexandria VA 22312-2319 703 813-1359- Office 571 481-7260 - Mobile Joseph.Matope@vec.virginia.gov	Alexandria, Arlington Fredericksburg – Caroline, King George, Spotsylvania, Stafford	12 13	Northern Northern
Amy Arditi Hibbard Williamsburg Virginia Workforce Center 5235 John Tyler Highway Williamsburg, Virginia 23185-2553 757 506-9111 - Mobile Amy.Hibbard@vec.virginia.gov	Warsaw – Essex, King and Queen, King William, Lancaster, Mathews, Middlesex, Northumberland, Richmond Co., Westmoreland Williamsburg – James City, York Hampton, Newport News, Poquoson – Gloucester, York	13 14 14	Northern South-Eastern South-Eastern
Janelle Martin Portsmouth Reemploy Virginia Center 4824 George Washington Highway Portsmouth, Virginia 23702-2410 757 558-4452 - Office 757-334-0283 - Mobile Janelle.Martin@vec.virginia.gov	Chesapeake, Norfolk, Virginia Beach Onley – Accomack, Northampton Franklin, Portsmouth, Suffolk – Isle of Wight, Southampton	16 13 16	South-Eastern Northern South-Eastern

Statewide Business and Economic Development Team Staff		
John Payne, Statewide Coordinator Virginia Employment Commission 4911 West Mercury Boulevard - P O Box P Newport News Virginia 23605-0015 757 825-4285 - Office 757 570-4411 - Mobile John.Payne@vec.virginia.gov	Richard L. Sindy, Statewide Lead Coordinator Williamsburg Virginia Workforce Center 5235 John Tyler Highway Williamsburg, Virginia 23185-2553 757 608-8077 - Mobile Richard.Sindy@vec.virginia.gov	Carol Agee, Senior Management Analyst Virginia Employment Commission 703 East Main Street - P O Box 1358 Richmond, Virginia 23218-1358 804 786-8824 – Office Carol.Agee@vec.virginia.gov

Services and assistance are also available through Virginia Employment Commission locations and workforce centers that are part of the Virginia Workforce Network. For locations and contact information go to www.VaEmploy.Com and click on “VEC Workforce Centers”

Virginia Employment Commission Business and Economic Development Specialist Areas

- Margaret Johnston
- Debra Squire
- Vacant
- Laura Coburn
- Talmadge Harris
- Vacant
- Joseph Matope
- Jessica Powers
- Amy Hibbard
- Janelle Martin

