The 2013 Property Management Career Fair

Event sponsored by: Hampton Roads Apartment Council

Find the key to your future with a career in property management!

Wednesday, February 20, 2012
4:30 PM - 7:30 PM
Hilton Norfolk Airport

A New Career Awaits!

Property Management Positions Available
Managers have a great deal of responsibility preserving the value of their community and managing staff. However, they also have a tremendous opportunity to quickly advance within an industry that values and invests in its people. Typically, apartment or community managers oversee multi-million dollar budgets and properties valued in the tens of millions of dollars, while managing a team of dedicated professionals. For college graduates, apartment management allows you to implement what you have learned in school about accounting, finance, business management and administration, marketing, information technology, human resources and project management.

Sales and Leasing Positions Available
Sales and Leasing are some of the most interesting, flexible and dynamic positions in property management. Sales professionals have the opportunity to meet with a wide array of interesting people and "showcase" the communities where they work. While property management sales professionals receive incentive pay, it is unlike a traditional sales job because there is no "cold calling". You are in a professional setting, dealing with individuals who are actively looking for a place to live. Sales and leasing professionals present the features of an apartment home and the benefits of an apartment community. They help prospective residents find the home that is right for them during the leasing process. Upon leasing an apartment to a resident, the focus for a leasing consultant shifts to providing customer service and keeping that resident happy in their apartment home.

Maintenance Technician and Supervisor Positions Available
Did you know that the work maintenance technicians perform can have a direct impact on the financial success of an entire apartment community? Think about it: the work done to preserve, maintain and repair apartment homes in a community makes residents happy and more likely to renew their lease. Maintenance professionals have a wide array of skill sets that are learned both on the job and in the classroom. They learn how to work with electrical systems, plumbing, heating, air conditioning and appliance repair, among others.

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